



Industrial Development Authority Meeting Agenda

12:00PM ▪ Monday, April 9, 2018
300 Lee Street ▪ Bristol, VA 24201



12:00 P.M.
Call to Order

- I. Welcome
Chair and Member Comments
 - II. Approve Minutes: March 12, 2018
 - III. Discussion on GoVirginia
 - IV. Old Business
 - a. Sign is up for “Hobby Lobby Coming Soon.”
 - b. Review Spreadsheet of Incentives.
 1. Performance Agreements and Incentives
 - (a) Visual report(s) of businesses receiving incentives/grants based on performance agreements
 - (b) Visual report(s) to verify compliance of performance agreements
 - (c) Discussion on frequency of receiving performance agreement updates
 - (d) Discussion of making equitable decisions without an economic development policy
 - (e) Dollar amount allocated to businesses receiving incentives/grants
 - (f) Breakdown of each business receiving incentives/grants; duration of each incentive/grant
 2. Next Business Retention Visit
 3. Discussion on Subordination Agreements
 4. Discussion on Future IDA Joint Sessions
 - V. New Business
 - a. Idea to Invite Businesses to IDA meeting for discussion and suggestions.
 - b. Twin City Reads program and workforce development tie in.
 - c. Formal recommendation regarding lengthy interim status of Economic Development Director's position.
 - VI. Next Meeting: May 7, 2018
- Adjournment